



Vice President of Professional Services and Director, NETA Business Center

The National Educational Telecommunications Association (NETA) seeks a leader to strategically manage and advance its successful Business Center and oversee other external services, including NETA Consulting, while helping drive overall organizational vision as a key NETA executive.

The Vice President assumes a critical oversight role in financial operations, ensuring adherence to budgets, forecasting, compliance, and insightful financial analyses in strategic alignment with organizational goals. The staff purview of the Vice President includes senior and lead controllers, financial accountants, human resources, IT, marketing/sales support, and the NETA Chief Financial Officer.

The position is one of three NETA executives reporting to the president and advises on overall internal organizational and management issues including such areas as systems transformation and strategic planning. With a new strategic framework in development, the Vice President will be instrumental in designing and implementing strategies to leverage NETA's growing impact on the public media ecosystem and member stations' ability to navigate the evolving landscape.

The NETA Business Center, a \$3 million operation with a professional staff of 40, provides financial services, payroll/benefits administration, and project management to public media stations and related organizations across the country. The Vice President is responsible for executing the business development vision, strategy, and operational plans aimed at enhancing revenue growth and market expansion while assuring the center's current clients are well-served.

We seek candidates who have impressive executive management skills, including the formulation and execution of new business development strategies, and experience with internal systems integration. The successful candidate must have an entrepreneurial mindset and a leadership style that relies heavily on encouraging teamwork, developing, and mentoring staff growth, cultivating mutual respect, and providing significant communication at all levels within the organization.

Education & Experience Required or Preferred

- Undergraduate degree required, preferably in business management, public administration, organizational design, communication or similar field.
- Minimum 10 years of experience in senior leadership positions with staff supervision and financial responsibility required.

- Knowledge and experience with public media organizations preferred.
- Knowledge and appreciation of professional compliance obligations of nonprofit accounting standards and public media organizations preferred.
- Successful experience managing remote staff preferred.

Key Competencies

- Ability to work with and provide support for governing boards.
- Financial acumen and the ability to understand and interpret financial statements and metrics.
- Excellent organizational skills with demonstrable abilities regarding accuracy and attention to detail.
- Demonstrated success in recruitment, supervision, motivation, encouragement, and providing support for colleagues in a diverse work environment.
- Commitment to ethical and professional practices.
- Commitment to excellent customer service and satisfaction.
- Ability to create and implement sound structures for the organization while also learning and adapting as needed.

NETA provides a competitive salary and benefits package. Relocation to NETA's headquarters in Columbia, South Carolina, is not a requirement of this position. NETA has staff working successfully from across the country. Periodic travel will be required.

Applications

To apply, submit cover letter and current resume to apply@NETAConsulting.org. Applications will be accepted until the position is filled. For optimum consideration, applications should be received by April 19.

The National Educational Telecommunications Association is one of the nation's leading service organizations strengthening and amplifying public media's education mission. NETA is a nonprofit membership organization providing leadership, support, and services to individual public media licensees, their affinity groups, and the public media system.

More information about NETA: <https://www.netaonline.org/>

To discuss this opportunity, please contact Tom Rieland, Malcolm Brett, or Skip Hinton (tom@NETAConsulting.org, malcolm@NETAConsulting.org, skip@NETAConsulting.org).

NETA is an Equal Opportunity Employer that embraces diversity, equity and inclusion in the workplace. NETA does not discriminate on the basis of race, religion, color, sex, gender identity, gender expression, sexual orientation, age, physical or mental disability, national origin, veteran status, or any other basis covered by appropriate law. All employment is decided on the basis of qualifications, merit, and business needs, and we strive to create an environment that promotes fairness and opportunity for all.